



JAMES J. HILL
CENTER
GUIDE TO
BUSINESS
BUDGETING
AND
VALUATION

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INTRODUCTION

Creating a budget for a new business can be a daunting but necessary task. Similarly, valuation, though little understood, is important to set stock prices should your business go public, or to help negotiate a sale or merger, or to dissolve the business.

The James J. Hill Center's Library has the practical resources you need to budget or value your business. For further information and other sources, call our reference line at 651-265-5500, or email us at info@jjhill.org.

The Hill Library is open to the public. Please check out our web site for more information and for additional Hill Business Research Guides: <http://jjhill.org/reference-library/business-research-tools/research-guides-2/>.

BUSINESS BUDGETING

Starting a business often means creating a business budget, and the Hill Library has resources that will provide you with the information you need to create a viable budget.

IndustriusCFO

Subscription database available at the Hill Library

IndustriusCFO provides sample balance sheets for any industry. Limit results by geography, revenue, number of employees, and more. Information includes net sales, a breakdown of operating expenses, assets and liabilities, and more.

For more information on using IndustriusCFO, check out our Guide to Using IndustriusCFO.

Bplans.com—Business Calculators

<http://www.bplans.com/business-calculators/>

Calculators are available to help with calculating a wide variety of business budgeting needs, including cash flow, startup costs, break even analysis, and more.

For more information on using Bplans, check out our Guide to Using Bplans.

VALUATION

Whether you're preparing to take your private company public or you're trying to negotiate a sale, valuation is necessary to your business. The Hill Library has the resources you need to learn about valuation and how to assign value to your business.

PrivCo

Subscription database available at the Hill Library

PrivCo can be used to gather in-depth information about private companies, private mergers and acquisitions, and private market investors. Its Knowledge Bank can be used to learn about all available methodologies for performing valuation on private companies.

For more information on using PrivCo, check out our Guide to Using PrivCo.

How to Value Your Business and Increase Its Potential

Book at the Hill Library; Reference HF5681.V3A26 2005

This book provides step-by-step instructions for performing valuation on small and mid-size businesses, as well as advice on how to prepare a business sale. There are a number of other valuation books available at the Hill Library as well.

Questions? Consult with a Business Librarian

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