



# JAMES J. HILL CENTER GUIDE TO COMPANY RESEARCH

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## INTRODUCTION

Whether you're interviewing for a job or learning about your competitors, it is often necessary to perform in-depth research on individual companies.

The James J. Hill Center's Library has the practical resources you need to budget or value your business. For further information and other sources, call our reference line at 651-265-5500, or email us at [info@jjhill.org](mailto:info@jjhill.org).

The Hill Library is open to the public. Please check out our web site for more information and for additional Hill Business Research Guides: <http://jjhill.org/reference-library/business-research-tools/research-guides-2/>.

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## SOURCES FOR GENERAL COMPANY RESEARCH

These sources can be used to research companies in the U.S.

### **AtoZ**

*Subscription database available at the Hill Library*

AtoZ provides general information about companies in the U.S., giving an executive directory, contact information, number of employees, annual revenue, industry, year established, corporate family tree, and more.

For more information on using AtoZ, check out our Guide to Using AtoZ.

### **EBSCO**

*Subscription database available at the Hill Library*

EBSCO contains articles about companies from news sources, trade publications, and industry journals. It can be used to keep up date on any recent developments involving the company.

For more information on using EBSCO, check out our Guide to Using EBSCO.

### **ProQuest Newsstand**

*Subscription database available at the Hill Library*

ProQuest Newsstand contains news publications about companies. It can be used to keep up date on any recent developments involving the company.

For more information on using ProQuest Newsstand, check out our Guide to Using ProQuest Newsstand.

### ***Minneapolis/Saint Paul Business Journal***

*Available at The Hill in print and electronic copy*

The *Business Journal* can be used to learn about local companies, keeping you updated about any news or developments.

For more information on using the *Business Journal* and *Book of Lists*, check out our Guide to Using the Minneapolis-St. Paul Business Journal and Book of Lists.

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## **SOURCES FOR SPECIALIZED COMPANY RESEARCH**

These sources can be used to research private companies, hospitals, nonprofits, or companies with foreign connections.

### **Uniworld**

*Subscription database available at the Hill Library*

Uniworld can be used to research American companies that have branches in foreign countries, or foreign companies that have branches in the U.S.

For more information on using Uniworld, check out our Guide to Using Uniword.

### **GuideStar**

*Subscription database available at the Hill Library*

GuideStar can be used to gather in-depth information about nonprofit companies in the U.S.

For more information on using GuideStar, check out our Guide to Using GuideStar.

### **PrivCo**

*Subscription database available at the Hill Library*

PrivCo can be used to gather in-depth information about private companies and private market investors.

For more information on using PrivCo, check out our Guide to Using PrivCo.

### **American Hospital Directory**

*Subscription database available at the Hill Library*

The American Hospital Directory can be used to learn in-depth information about hospitals in the U.S.

For more information on using the American Hospital Directory, check out our Guide to Using the American Hospital Directory.

**Questions? Consult with a Business Librarian**

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